

JAIWANT BHUSHAN

Technology Consultant — BFSI Digital and Core-System Transformation
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SUMMARY

Technology Strategy consultant (Assistant Manager) with 3+ years driving digital and core-system transformation for BFSI clients, including banks, NBFCs, microfinance institutions, credit bureaus, and public-sector organizations. Full-lifecycle experience across as-is/to-be design, business requirements and BRDs, RFP management and vendor selection, KPI baselining and forecasting, go-to-market strategy, and on-ground core-lending (Temenos LOS/LMS) go-live. Blends consulting rigor with hands-on Python automation and applied generative-AI fluency. BS in Computer Science (Michigan State University) and MBA in IT Business Management.

CORE COMPETENCIES

Transformation and Advisory: Digital and process transformation, as-is/to-be and target-state design, gap analysis, business requirements (BRD), journey redesign, change management

Sourcing and Analytics: RFP management, functional and non-functional requirements, vendor scoring and selection, KPI baselining and forecasting, go-to-market strategy, competitive benchmarking, regulatory landscape analysis

Delivery and Technical: Program governance (PSC) and status reporting, on-ground go-live support, Python (Pandas) automation, SQL, Excel, generative-AI use cases

PROFESSIONAL EXPERIENCE

KPMG India

April 2023 – Present

Assistant Manager, Technology Consulting (BFSI)

Gurgaon, India

- **Core lending transformation (Temenos LOS/LMS) — microfinance institution (NBFC-MFI):** Authored the Loan Origination System (LOS) Business Requirements Document (BRD) for the end-to-end onboarding-to-disbursement journey and designed the to-be journey with stakeholders to remove operational pain points.
- Baselined ~20 business-critical lending KPIs along with post-go-live forecasting per metric, quantifying the transformation's expected impact.
- Defined the future-state MIS and reporting requirements (business, MIS, and LMS alignment on Temenos capabilities) and owned weekly status and Program Steering Committee (PSC) reporting.
- Delivered on-ground go-live support across two branches, hand-holding the field officers through the collections-to-disbursement cycle to resolve live issues via direct head-office IT escalation.
- **Go-to-market strategy — credit information bureau:** Owned the competitive-benchmarking and regulatory-landscape workstreams of a go-to-market strategy for an identity-theft-protection launch; benchmarked competitors on features, business model (B2B/B2C), pricing, and market presence via secondary research, and mapped applicable RBI/CIC/CICRA and regulatory permissibility.
- **RFP management and vendor selection — housing finance company & international commercial bank:** Ran end-to-end RFPs for a treasury management system and an enterprise document management system; elicited functional and non-functional requirements, authored and floated the RFPs, facilitated vendor demos, scored bidders on a weighted evaluation matrix, and delivered final vendor-selection recommendations.
- **Process digitization and target-state design — public-sector export credit guarantee institution:** Led as-is discovery for a paper-to-digital transformation via DGM/AGM-level stakeholder interviews and branch visits, ran Voice-of-Customer sessions with customers, and consolidated cross-branch feedback into the recommended digitized to-be target state.
- **Bid support and automation:** Authored technical proposals for public- and private-sector bank pursuits (scope of work, credentials, technical presentations, timelines, annexures); built Python-based PMO automation tools.

EDUCATION

MBA, Information Technology Business Management — Symbiosis International University, Pune

2023

BS, Computer Science — Michigan State University, USA

2020

CERTIFICATIONS AND SKILLS

Certifications: AWS Certified Cloud Practitioner (2022), Microsoft AZ-900 Azure Fundamentals (2025)

Technical Skills: Python (Pandas), SQL, Excel, PowerPoint, Android Development

Domain and Platforms: BFSI (banks, NBFC-MFI, HFC, credit bureau, export credit agency), core banking (Temenos LOS/LMS), generative-AI use cases and machine-learning fundamentals

Interests: Guitar (15+ years), Music composition, Hindu philosophy